## Questionnaire

## Sarir Oil Operations B.v. Libya Branch

## Contents

1- Guidelines for filling out the questionnaire ..... 3
2- Attachments ..... 3
3- Questionnaire ..... 4
4- Health, Safety, and Environment (HSE) questionnaire ..... 7
5- Quality and Efficiency questionnaire ..... 14
6- Financial questionnaire ..... 16

## Sarir Oil Operations B.V. Libya Branch

1- Guidelines for filling out the questionnaire:

1- All required data must be completed to enable the company to evaluate the client company according to its experience, capabilities, efficiency, organization, financial position, and ability to complete the work.

2- The client may provide any additional data as supporting documents for its pre-qualification, which is not included in this questionnaire. Please mention any information, data, or marketing materials, etc. that describe the client company and its products.

3- The questionnaire must be completed or certified by representatives from the upper management of the client company.

4- Ensure to provide complete answers supported by documents related specifically to regulatory and organizational plans of the company.

5- If necessary, or if requested, discussion with the management of the client company will continue.

6- All questions must be answered, and, in addition, your answers should be concise in the field of your specialized work.

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## Sarir Oil Operations B.V. Libya Branch

## Attachments:

Attachments refer to the questions in paragraph 3.

1. Section 1: Please attach a copy of your company's registration documents in Libya.

## 3- Questionnaire

| Question |  | Response |
| :--- | :--- | :--- |
| Section 1: Operating Company Data |  |  |
| 1 | Company name |  |
| 2 | Address |  |
| 3 | Phone number |  |
| 4 | Fax number |  |
| 5 | Email address |  |
| 6 | Date of establishment of the operating company |  |
| 7 | Des, please provide complete data. |  |
| 8 | Source of the capital |  |
| 9 | Number of shareholders |  |
| 10 | Names of heads of the operating company |  |
| 11 | Total number of employees included in the payroll <br> system |  |
| 12 | revenues of the company during the last (5) years | Sales |
| 13 |  |  |
|  |  |  |

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Sarir Oil Operations B.V. Libya Branch

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 14 | Previous financial claims, if any, to mention the <br> data of the civil cases pending or under legal <br> procedures in the last (5) years. |  |  |
| 15 | Name of the general commissioner of the company |  |  |
| 16 | Name of the deputy general commissioner of the <br> company |  |  |
| 17 | Is your company a private or public company? |  |  |
| Question |  | Response |  |
| 18 | Number of accountants and auditors who prepare <br> and review the financial statements and final <br> accounts of the company. |  |  |
| 19 | Names and addresses of the company's banks. |  |  |
| 19 |  |  |  |


| Section 2: Activities of the operating company |  |  |  |
| :--- | :--- | :--- | :--- |
| 20 | Indicate the nature of the company's main activity |  |  |
| 21 | What are the other activities that the company can <br> carry out? |  |  |
| 22 | Does the company contract internally to carry out <br> work? | Number | Years of experience in this field <br> (from..... to .....) |
| 23 | Indicate the total number of employees included in the <br> payroll system as follows: |  |  |
|  | Type |  |  |
|  | Workers and craftsmen | The heads of the workers |  |

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## Sarir Oil Operations B.V. Libya Branch

|  | The supervisors and those responsible for the work |  |  |
| :---: | :---: | :---: | :---: |
|  | The specialists |  |  |
|  | Permanent workers |  |  |
|  | Temporary workers |  |  |
|  | Management | Number |  |
|  | The management committee |  |  |
|  | Purchasing |  |  |
|  | Follow-up |  |  |
|  | Planning |  |  |
|  | Finance |  |  |
|  | Human resources |  |  |
| Question |  |  | Response |
|  | Management | Number |  |
|  | Training |  |  |
|  | Others |  |  |
| 24 | Make sure that the data recorded in this questionnaire reflects the company's ability to produce or provide services. |  |  |
| Section 3: Insurance data |  |  |  |
| 25 | Your company's insurance, please mention: |  |  |
|  | types of insurance documents and name and of the insurance company. | address |  |
|  | specifications |  |  |
|  | discounts and additions |  |  |
|  | expiration dates |  |  |
| Section 4: Company organizational structure: |  |  |  |
| 26 | Please provide the organizational chart of $t$ company. |  |  |

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Sarir Oil Operations B.V. Libya Branch

| 27 | Please provide a typical project organizational chart that shows lines of communication and identifies responsibilities, which must be within the organizational structure of the company. Note/important to know who will manage the projects later. |  |  |
| :---: | :---: | :---: | :---: |
| Section 5: Quality Assurance / Quality Control |  |  |  |
| 28 | Does your company have an ISO9000 certificate? |  |  |
| 29 | Does your company have an ISO14001 certificate? |  |  |
| 30 | The number of company procedures to ensure and control quality |  |  |
| 31 | Name any reviewers or symbols of recognition or accreditation of quality management standards used by the company. |  |  |
| Question |  | Response |  |
| Section 6: Experience |  |  |  |
| 32 | The number of projects executed by the company during the last five years, as well as the expected execution in the coming years. |  |  |
|  | Client's name |  |  |
|  | Contractor's name |  |  |
|  | Location |  |  |
|  | Type and field of work |  |  |
|  | Key achievements |  |  |
|  | Value (in Libyan dinars) |  |  |
| 33 | Indicate full details of the projects currently being contracted in general and, in particular, projects to be funded by the company. |  |  |
|  | Client's name |  |  |

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Sarir Oil Operations b.v. Libya Branch


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Sarir Oil Operations b.v. Libya Branch

| 3- Who is responsible in your company for the following: <br> (A) Developing and developing an HSE plan? <br> (B) Providing professional advice for HSE? <br> (C) Inspection of the work site? <br> (D) Review of compliance with the plan? <br> (E) The ultimate responsibility for HSE issues? | Name | Title |
| :--- | :--- | :--- |
| 4- How is the management of health, safety, and environment <br> related to quality assurance, control, and training within your <br> company? Please provide the organizational chart. |  |  |
| 5 (A): Does the company have regular safety meetings? | Yes |  |
| - If yes, provide data on their periods, agendas, topics, attendance, <br> and subcontractor roles, etc. |  | No |
| 5 (B): Does your company regularly deliver information or reports on <br> environmental health and safety issues to all employees? | Yes | No |
| - If the answer is yes, explain how that is done. |  | No |
| 6- Does your company have a formal plan for identifying hazards, <br> assessing risks, and ensuring that control and monitoring measures <br> are implemented, especially how do you identify and document risks <br> on the job site? Please provide examples. | Yes |  |
| 7- What business areas have developed safe practice regulations? |  | Last year |
| 8- How are good work practices conveyed to your employees? |  | No |
| 9- What is the job description that clearly defines HSE <br> responsibilities? | Last 3 years | 2 years ago, |
| Question | Response |  |
| 10- Mention ways to provide employees with personal protective <br> equipment. |  |  |
| 11- Does the company conduct activation courses on safety, health, <br> and the environment? | Yes |  |
| - Who is given those courses? |  |  |
| 12- Mention other formal training received by your employees. |  |  |
| 13 (A) Mention the following statistics for your company (identify the country or region in which the <br> company operates) during the last 3 years. |  |  |

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| Average number of employees |  |  |  |
| :--- | :--- | :--- | :--- |
| Hours worked/year |  |  |  |
| Reported injuries |  |  |  |
| Reported deaths |  |  |  |
| Injuries resulting in absence from work for less than 10 <br> days. |  |  |  |
| Injuries leading to missed work for more than 10 days <br> and restricted work cases |  |  |  |
| Number of near-miss incidents. |  | No |  |
| Environmental accidents and damages that cost less <br> than 50,000 euros. |  |  |  |
| Number of car accidents resulting in injury. | Nes |  |  |
| 13- (B) Do you have an official accident inquiry procedure? Please <br> mention this procedure or attach reports for the inquiries for 3 <br> accidents if they exist. | No |  |  |
| 14- Has the company received any notifications concerning <br> improvements, hazard notifications, or been obligated to defend <br> civil lawsuits related to health and safety issues in the last two <br> years? | Yes |  |  |
| If the answer is yes, please briefly state the details. | No |  |  |
| 15- Do you have a written and documented plan to combat (drugs <br> and alcohol)? | Yes |  |  |
| - If the answer is yes, please mentioning its details and attach a copy. |  |  |  |
| 16- If your company plans to supply hazardous materials to job sites, <br> please mention your arrangements for managing risks arising from <br> that. |  |  |  |
| Question | Response |  |  |
| 17 (A) Does your company evaluate the competence of <br> subcontractors about HSE issues? Please mention how this is <br> accomplished. |  |  |  |
| 17 (B) What are the procedures and methods your company takes to <br> monitor the commitment of subcontractors to HSE regulations? |  |  |  |
| 18 - Does your company conduct internal HSE monitoring and <br> review? Please mention the details. |  |  |  |

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| 19- Does your company have an annual HSE plan that outlines the desired goals for HSE system improvements? Please mention at least one example, preferably for the current or past year. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 5- Quality and Efficiency questionnaire: |  |  |  |  |
| 1- Does your company have a written and documented quality plan? |  | Yes |  | No |
| - If the answer is yes, please provide a copy or a list of the main objectives. How are the employees informed about this plan? |  |  |  |  |
| 2- Does your company have a documented quality management system? |  | Yes |  | No |
| If the answer is yes, attach a copy (preferably electronically). And if the answer is yes, is it compliant with ISO 9000, 9001, 9002 international standards or any internationally recognized standard? |  |  | ard .... |  |
| - If no, please provide a brief explanation of your interest in development and application. |  |  |  |  |
| 3 (A) Does your company have a documented plan to ensure quality and a training plan? |  | Yes |  | No |
| If the answer is yes, provide a copy with a list of the main objectives. |  |  |  |  |
| 3 (B) Does the company renew the competency requirements for all work areas? Please clarify. |  |  |  |  |
| 3 (C) Does your company maintain modern records of employee competency and training? |  |  |  |  |
| 4- How does your company assess compliance with quality, and what are the measures of your company's procedures? Please clarify. |  |  |  |  |
| 6- Financial questionnaire: |  |  |  |  |
| Please provide an income statement for the last three years (use this form). |  |  |  |  |
| Income statement | Last Year |  | 2021 | 2020 |
| Sales |  |  |  |  |
| Question |  | Response |  |  |
| Cost of sales |  |  |  |  |
| Total income |  |  |  |  |
| Selling, general and administrative expenses |  |  |  |  |

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| Short-term loans. |  |  |  |
| :--- | :--- | :--- | :--- |
| Current liabilities for long-term debts |  |  |  |
| Creditors |  |  |  |
| Employee retirement reserve |  |  |  |
| Due wages and salaries |  |  |  |
| Other current liabilities |  |  |  |
| Total current liabilities |  |  |  |
| Long-term debt, excluding current liabilities |  |  |  |
| Deferred tax liability on liabilities |  |  |  |
| Other long-term liabilities |  |  |  |
| Total creditors |  |  |  |
| Equity: |  |  |  |
| Capital |  |  |  |
| Retained earnings |  |  |  |
| Total equity |  |  |  |
| Total liabilities and equity |  |  |  |

